

Tact & Tactics

IN GIVING THE GOSPEL

Why in the world ask questions?

“Simply put, never make a statement (at least at first) when a question will do the job.”

What about when time is limited?

“Pray quickly for wisdom then ask, *What one thing can I say in this circumstance, what one question can I ask, what seed can I plant that will get the other person thinking?* Then I simply try to put a stone in the person’s shoe.” [Greg Koukl]

The Directional Question: [Any question that helps you turn the conversation to spiritual matters]

Share Jesus Without Fear Questions:




1. Do you have any kind of spiritual beliefs?
2. To you, who is Jesus Christ?
3. Do you believe in Heaven or Hell?
4. If you died today, where would you go?
5. If what you believe is not true, would you want to know?
Has anyone ever told you from the Bible how you can know where you would spend eternity?

Other Directional Questions:

- ❓ Do you have a church that you normally attend?
- ❓ Would you agree with me that where you will spend eternity is more important than where you go to church?
- ❓ Have you ever wondered how you can be certain about your eternal destiny (where you will go when you die)?
- ❓ What do you think you must do to receive forgiveness of sins and have eternal life in Heaven?
- ❓ How would you describe your relationship with God?

[When you ask a question, the ball is back in the person's court. Asking questions protects you from jumping to conclusions about the other person's beliefs.]

The Key Questions:

-  If you were to die today, are you 100% sure that all your sins are forgiven and that you have eternal life?
-  What do you think you must do to receive forgiveness of sins and have eternal life in Heaven?
-  Would you mind if I took a few moments to explain from the Bible how you can know for sure?

God's Plan of Salvation:

1. The **problem of your sin** separates you from God and disqualifies you from Heaven (Romans 3:23).
2. The **penalty of your sin** is Hell (Romans 6:23).
3. The **payment for your sin** has already been made by Jesus Christ's sacrificial death on the cross and His bodily resurrection from the tomb (Romans 5:8; 10:4, 9).
4. The **promise of salvation** is offered to "whosoever shall call upon the name of the Lord" (Romans 10:13). To receive the gift of eternal life, you must understand, agree, and depend on the Lord Jesus Christ alone to save you from sin (John 14:6; Acts 4:12).

Share the truth of **eternal security** from John 10:28.